

Southern Counties Lubricants, LLC P.O. Box 5765 1825 W. Collins Avenue Orange, CA 92863-5765 www.sclubricants.com Southern CA Tel 800-984-5823 Northern CA Tel 800-808-5823

October 6, 2023

Dear Valued Customer:

This letter is to advise you that all oil manufactures have announced a national price increase between 10% - 12% on all lubricating oils, greases and specialty products effective 11-3-23. Specific products may vary in certain instances outside of the ranges mentioned above. This movement is being driven by continued increases on raw materials that impact the manufacturing of these products. SCL will pass along the price movements with the following manufactures:

- Chevron 12%
- Phillips 66 12%
- Shell 12%
- Aeroshell 10%
- Olympus 10%
- Mobil 10%

In consideration of these rising costs, we want to thank you for your continued support throughout these turbulent times. In order to decrease freight charges, along with our operating costs, we encourage you to increase order quantities. Also, be sure to contact your sales representative about extending drain intervals for your fleet and purchasing more energy-efficient products.

We recognize these changes will impact your business and we'll make every effort to help offset this increase. We remain committed to providing our customers with the highest quality products and services at competitive prices. Upon request, we're happy to provide you with copies of the oil manufacturer's price letters or visit: https://www.sclubricants.com/expert-insight/

Thank you for being a proud partner of SCL.

Sincerely,

Richard Becktel CEO, President

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