



Southern Counties Lubricants, LLC
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July 1, 2022

Dear Valued Customer:

This letter is to advise you that all oil manufacturers have announced a price increase between 12% - 20% on all lubricating oils, greases and specialty products effective 8-1-22. This movement is being driven by increases in raw materials, labor and transportation that impact the manufacturing of these products. SCL will pass along the price movements on the following dates:

- Sunoco Racing Fuel at 15%
- Aeroshell between 15% - 20%
- Shell at 20%
- Phillips 66 at 12%
- Chevron at 12%
- Olympus between 12% - 20%
- Ford Motor Craft at 10%

In consideration of these rising costs, we want to thank you for your continued support throughout these turbulent times. In order to decrease freight charges, along with our operating costs, we encourage you to increase order quantities. Also, be sure to contact your sales representative about extending drain intervals for your fleet and purchasing more energy-efficient products.

We recognize these changes will impact your business and we'll make every effort to help offset this increase. We remain committed to providing our customers with the highest quality products and services at competitive prices. Upon request, we're happy to provide you with copies of the oil manufacturer's price letters or visit: <https://www.sclubricants.com/expert-insight/>

Thank you for being a proud partner of SCL.

Sincerely,

A handwritten signature in black ink, appearing to be 'R Becktel', written over a white background.

Richard Becktel
CEO, President

This document may contain confidential information and is intended only for the use of the parties to whom it is addressed. If you have received this document in error, please notify the sender immediately at (800) 984-5823.