

FORD AUTHORIZED DISTRIBUTOR BULLETIN #22-042

To: (X) Motorcraft Warehouse Distributors
 () Powertrain Distributors
 () Motorcraft Battery Distributors
 (X) Motorcraft Bulk Oil Distributors
 () Accessory Distributors

Date: July 5, 2022

Subject: **Motorcraft Lubricant Price Change**

MOTORCRAFT OIL PRICE INCREASE EFFECTIVE August 1, 2022

Ford will be following the industry with a price increase on Motorcraft lubricants. The price changes will be reflected on the August 1, 2022 price tape.

Effective August 1, 2022:

Specified Bulk Motor Oil will increase 8.0% - 10.0%

- 5W20 Semi – XO05W20BSP
- 5W30 Semi - XO05W30BSP
- 10W30 Conventional – XO10W30BSD
- 10W30 Super Duty – XO10W30BSP
- 15W40 Super Duty – XO15W40BSD

This action is being taken to respond to base oil price hikes, as well as increased cost of nearly all other raw materials used in the blending and packaging of lubricants. Despite our efforts to minimize these increases, we are not able to absorb these added costs and find it necessary to raise our selling prices.

PRICE SHEET

Individual item pricing will be provided mid-July

ORDERING INFORMATION

New pricing is effective with orders received on or after August 1, 2022. Pricing is set upon ordering date, not delivery date.

Due to industry wide constraints in lubricants, lead times maybe longer than normal. To help protect the supply chain of lubricants, temporary purchase limits maybe placed on specific products to ensure the best service and product availability for all customers.

QUESTIONS

Please contact your facing Aftermarket Sales Manager (ASM) or Parts Sales Manager (PSM).