

Southern Counties Lubricants, LLC P.O. Box 5765 1825 W. Collins Avenue Orange, CA 92863-5765 www.sclubricants.com Southern CA Tel 800-984-5823 Northern CA Tel 800-808-5823

May 06, 2022

Dear Valued Customer:

This letter is to advise you that all oil manufactures have announced a price increase between 10% - 15% on all lubricating oils, greases and specialty products. This movement is being driven by increases in raw materials, labor and transportation that impact the manufacturing of these products. SCL will pass along the price movements on the following dates:

- Houghton on May 23, 2022
- Lucas on June 1, 2022
- Phillips 66 on June 6, 2022
- Olympus on June 6, 2022
- Shell on June 15, 2022
- Chevron on June 20, 2022
- Mobil on July 1, 2022
- ALS SCL Oil Analysis on July 1, 2022

In consideration of these rising costs, we want to thank you for your continued support throughout these turbulent times. In order to decrease freight charges, along with our operating costs, we encourage you to increase order quantities. Also, be sure to contact your sales representative about extending drain intervals for your fleet and purchasing more energy-efficient products.

We recognize these changes will impact your business and we'll make every effort to help offset this increase. We remain committed to providing our customers with the highest quality products and services at competitive prices. Upon request, we're happy to provide you with copies of the oil manufacturer's price letters or visit: <u>https://www.sclubricants.com/fresh-round-of-price-increases-to-commence-may-23-2022/</u>

Thank you for being a proud partner of SCL.

Sincerely,

Richard Becktel CEO, President

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