



## Valvoline

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valvoline.com

**Courtney Soale**  
**Sr. Manager, Installer Channel Pricing and Analytics**

March 3<sup>rd</sup>, 2022

Dear Valued Customer:

Please be advised that Valvoline will increase prices on branded lubricant products effective April 4<sup>th</sup>, 2022. Orders received on or after the effective date will receive new pricing. Prices will change up to 15% and vary by sku and segment. This price adjustment is a result of rising raw material costs associated with manufacturing and distribution.

All orders shipped prior to April 4<sup>th</sup>, 2022 will be billed at current prices. Orders shipped on or after April 4<sup>th</sup>, 2022 will be billed at new prices. Valvoline reserves the right to limit purchases between March 5<sup>th</sup> and April 3<sup>rd</sup> to 100% of your average monthly purchases for bulk and packaged lubricants. Average monthly purchases will be based on the preceding twelve months. In the event of a shortage of product or raw materials, purchases may be limited to less than 100% of your average monthly purchases. Order delivery dates cannot exceed normal lead times.

Valvoline sincerely appreciates your business as we remain committed to strengthening our relationship by supplying you and your customers with the highest quality brands, products, and services in the industry. Thank you in advance for your support and partnership.

Sincerely,

A handwritten signature in black ink that reads 'Courtney Soale' in a cursive, slightly slanted script.

Courtney Soale  
Sr. Manager, Installer Channel Pricing and Analytics

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