



Southern Counties Lubricants, LLC
P.O. Box 5765
1825 W. Collins Avenue
Orange, CA 92863-5765
www.sclubricants.com
Southern CA Tel 800-984-5823
Northern CA Tel 800-808-5823

June 8, 2021

Dear Valued Customer:

This letter is to advise you that all oil manufacturers (Chevron, Shell, Phillips 66, Mobil, etc....) have announced a price increase between 10% - 12% on all lubricating oils, greases and def effective July 12, 2021. In some cases, specific products may increase more than 12%. This movement is being driven by increases in raw materials and transportation that impact the manufacturing of these products.

In consideration of these rising costs, we want to thank you for your continued support throughout these turbulent times. In order to decrease freight charges, along with our operating costs, we encourage you to increase order quantities. Also, be sure to contact your sales representative about extending drain intervals for your fleet and purchasing more energy-efficient products.

We recognize these changes will impact your business and we'll make every effort to help offset this increase. We remain committed to providing our customers with the highest quality products and services at competitive prices. Upon request, we're happy to provide you with copies of the oil manufacturer's price letters or visit: <https://www.sclubricants.com/fourth-price-increase-of-2021-on-finished-lubricants-goes-into-effect-in-july-2021/>

Thank you for being a proud partner of SCL.

Sincerely,

A handwritten signature in black ink, appearing to read 'Richard Becketl', is written over a light blue horizontal line.

Richard Becketl
CEO, President

This document may contain confidential information and is intended only for the use of the parties to whom it is addressed. If you have received this document in error, please notify the sender immediately at (800) 984-5823.