



OFFICIAL PRICE NOTIFICATION

22 Mar, 2021

SOUTHERN COUNTIES LUBRICANTS, LLC

Dear Valued Customer,

Effective April 5th, or as stated in our commercial contract, Quaker Houghton is increasing prices in the United States and Canada.

Note select products have been increased effective immediately. You will have received notice from your account manager regarding these items.

In this unique year, market-wide adjustments are being driven by strained supply conditions and quickly rising feedstock costs. The base oil markets are extremely stressed with low inventory levels due partially to planned maintenance shut downs and unplanned weather shut downs. A wide range of other raw material costs are increasing as well.

In addition, packaging costs have increased dramatically, and with the price of fuel on the rise, transportation costs are escalating.

As you are aware, recent weather conditions in Texas have led many of our suppliers to evaluate production capabilities. There have already been Force Majeure declarations from several companies. Quaker Houghton is working diligently to ensure sufficient supply of raw materials, although at higher costs. Our primary goal is to keep you supplied, and at this time we anticipate maintaining the ability to meet your current needs. Should that situation change, we will keep you informed.

Details of the new pricing for products you have purchased are attached. For any questions, please contact your local Quaker Houghton Account Manager.

In closing, I want to thank you for your business. Quaker Houghton remains committed to providing you with innovative product technology, sustainable solutions, and services to help you improve productivity and reduce operating costs. We value and appreciate our partnership and are committed to serving your needs today and in the future.

Very truly yours,

Jeewat Bijlani
Managing Director, Americas