



SOPUS Products
P.O. Box 4427
Houston, TX 77210-4427

December 18, 2020

Dear Shell Janus Contracted Distributor,

In accordance to the Janus contract the formula price increase has been triggered which will go into effect on January 25, 2021. SOPUS Products will implement a price increase of up to 12% on finished lubricants. This adjustment is due to increasing costs of raw materials used in the production of our products.

Different price treatment may apply to selected products.

Your SOPUS ICAM will be in contact with details on your specific account pricing. We thank you for your continued business and support.

Best regards,

A handwritten signature in cursive script that reads "Patty Lanning".

Patty Lanning - North America Marketing GM