

January 15, 2020

Dear Customers,

Executive Summary:

- Effective February 1, 2020
- Increase impacts select EG based antifreeze/coolant
- Concentrate products will increase \$0.60/ gallon
- Pre-diluted products will increase \$0.30/ gallon
- > The change will be done at the Single list price (Fixed prices ZP06 prices will not change)
- Some materials may change price outside these general amounts

Reasons for the Price Adjustment: Escalations in raw material costs (Ethylene Glycol), freight and market dynamics.

Best Regards,

Pricing Team