

January 20, 2020

Southern Counties Lubricants, LLC P.O. Box 5765 1825 W. Collins Avenue Orange, CA 92863-5765 www.sclubricants.com Tel 800-984-5823

992 Hensley Street Richmond, CA 94801 Tel 510-215-4191 45315 N Trevor #B Lancaster, CA 93534 Tel 661-948-6048

7954 Dagget Street San Diego, CA 92111 Tel 858-277-3822 1321 Distribution Way Vista, CA 92081 Tel 760-599-9572

Dear Valued Customer:

Thank you for being a proud partner of SCL.

This letter is to advise you that all oil manufactures (Chevron, Phillips 66, Shell, Mobil, etc..) have announced a price increase on lubricating oils, gear oil and greases.

This adjustment is due in part to increasing costs of raw materials used in the production and delivery of products.

In response to the above announcement, on February 24th, 2020, SCL will raise all lubricants accordingly. In an effort to meet our customer's needs and requests, we encourage you to place orders as early as possible to benefit from current price levels.

SCL recognizes that these changes will impact your business and will make every effort to help offset this increase. We are committed to providing our customers with the highest quality products and outstanding customer service at competitive prices. Upon request your SCL sales rep can provide you with copies of the oil manufacture price letters. Or visit our website: www.SCLubricants.com > BLOG > "Expert Insight" for letters and market conditions.

As always, we thank you for your continued business, and appreciate the opportunity to serve you.

Sincerely,

Richard Becktel

President

This document may contain confidential information and is intended only for the use of the parties to whom it is addressed. If you have received this document in error, please notify the sender immediately at (800) 984-5823.