



CONFIDENTIAL*

January 21, 2020

Dear Valued ExxonMobil Customer,

Effective February 24, 2020, ExxonMobil will have an increase in price by up to 12% in the U.S. Lubricants market. Different price treatment may apply to selected products.

Your ExxonMobil representative will be in contact with details on your specific account pricing.

You are an important partner to ExxonMobil and we thank you for your continued business.

Sincerely,

A handwritten signature in black ink, appearing to read "N.V. Hedman", written over a light blue horizontal line.

On behalf of ExxonMobil Oil Corporation,
N.V. Hedman

*This letter contains confidential information for receipt and use solely for the addressee(s). If you have received this letter (or copy of it) in error, please delete and/or destroy it and kindly notify the sender.