

## FUCHS LUBRICANTS CO.

May 10, 2019

PRICE INCREASE NOTIFICATION

Dear Valued Customer,

This letter serves as a notice regarding the 5-7% price increase that Fuchs Lubricants Co. will

put into effect June 15, 2019 on product categories heavily reliant upon base feed stocks and petrochemical additives which have risen in cost steadily over the past (6) months. Additionally, sustained high freight costs along with the increased cost of totes and drums have contributed to the need to move pricing.

Your sales representative will contact you shortly to provide an updated pricing schedule on the affected products you purchase.

We thank you for your continued business and look forward to providing for and servicing your

lubricant needs in the future.

Best Regards,

Gends Nass

Hendrik Noth

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