



2018 PROMOTION

2018 NEW BIZ BOUNTY – CONVERSION CASH

Promotion Period:
July 1 - November 30, 2018



**The next generation of Heavy Duty Motor Oil is here
and Chevron is there to help with the transition.**

**For a limited time, you can receive up to \$1500
cash back incentive on qualifying purchases*.**

Promotion Period: July 1 - November 30, 2018

Claim Deadline: December 31, 2018

*New or existing customers who have not purchased a claimed product identified in the 8 product categories on the qualifying product page (ex. Axle/Gear, Grease Transmission etc.) in the last 12 months qualify. Chevron reserves the right to audit all claims and historic purchases of customers claiming incentive.

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Delo[®]
Let's go further.[®]

Here's How It Works

When you purchase a single product or multiple products on a single transaction from the qualifying product list, you will receive a cash reward (minimums/maximums apply).

Qualifying products purchased during the Promotion Period will be ranked according to number of gallons/litres purchased. Highest quantity of gallons/litres purchased will be ranked as 1, second highest, ranked as 2, etc. Highest gallons/litres purchase first in rank. The cash back reward will be calculated as follows:

Product Purchased	Rank by Gallons/litres	Payout/Gallon/litre
Product 1	1	\$.50 USD/gallon or \$.13 CAD/litre
Product 2	2	\$.75 USD/gallon or \$.20 CAD/litre
Product 3	3	\$1.00 USD/gallon or \$.26 CAD/litre
Product 4	4	\$1.00 USD/gallon or \$.26 CAD/litre

Ranked products place 3 or greater will get a maximum of \$1.00 USD per gallon/\$.26 CAD per litre cash back.

Maximum Cash Back **\$1500**

Total gallons/litres on single invoice/transaction must be 100 gallons/378 litres or more.

Only one claim per customer may be made using a single invoice as claim substantiation. Note: Same product - bulk and packaged goods ordered on the same order – but invoiced under separate cover will qualify. Maximum cash back possible during this promotion: \$1,500.00 per customer. Multiple claims per customer are NOT allowed.

U.S. Example:

Joe's Construction is a qualifying customer, and makes a purchase of qualifying Chevron product from their Chevron Marketer on a single invoice during promotion period and Marketer files claim.

Invoice Date: 07/15/2018

500 gallons Delo® 400 XLE SAE 10W-30	500 gallons paid at	\$.50/gallon	\$250.00 USD
250 gallons Delo 400 XSP SAE 5W-40	250 gallons paid at	\$.75/gallon	\$368.75 USD
200 gallons Delo TorqForce® SAE 30	200 gallons paid at	\$1.00/gallon	<u>\$200.00 USD</u>
Total qualifying gallons: 950 (meets 100 gallon minimum)	Total cash back		\$818.75 USD

Canadian Example:

Invoice Date: 07/15/2018

1,892 litres Delo 400 XLE SAE 10W-30	1,892 litres paid at	\$.13/litre	\$245.96 CAD
946 litres Delo 400 XSP SAE 5W-40	946 litres paid at	\$.20/litre	\$189.20 CAD
378 litres Delo TorqForce SAE 30	757 litres paid at	\$.26/litre	<u>\$196.82 CAD</u>
Total qualifying litres: 3,216 (meets 378 litre minimum)	Total cash back		\$631.98 CAD

IMPORTANT NOTE: Chevron Lubricants reserves the right to audit any claim and historic purchases of claimant/customer up to three years from the date of claim.

Qualifying Product List

Your Chevron Lubrication Marketer will file Claims for you.

Your check will be mailed to your Marketer and your Marketer will present this check to you. Checks will be mailed to Marketers throughout the Promotion Period within 4 weeks after a valid Claim has been submitted. Qualifying products include the following in bulk, drums, totes, PitPack®, 2.5 gallon and 1 gallon jugs. Excluded from the promotion: Havoline and Delo 1 quart and Havoline 5 quart.

Claims may be made on any qualifying product below on the first invoice only, and may not be claimed subsequently after initial order.

QUALIFYING PRODUCTS	PRODUCT CODES
Axle / Gear	
Delo® Gear EP-5 SAE 80W-140	223021, 223033*
Delo Gear EP-5 SAE 80W-90	223022, 223032*
Delo Syn-Gear XDM SAE 75W-90	223030
Delo Syn-Gear XDM SAE 80W-140	223031
Delo Syn-Gear HD SAE 75W-90	223034
Delo Syn-Gear XDA SAE 75W-85	223090
Delo Gear ESI® SAE 80W-90	224503
Delo Gear ESI SAE 85W-140	224504
Delo Gear LS SAE 80W-90	250602, 250600*
Delo Gear Extreme EP-5 SAE 75W-90	250601, 250412*
Transmission	
Delo Syn-Trans HD SAE 50	223039
Delo Syn ATF HD	223040
Delo Syn-AMT XDT SAE 75W-90	223078
Delo Syn-Trans XE SAE 75W-90	223079
Delo Syn-Trans XV SAE 75W-80	223080
Delo Trans ESI SAE 40	235062
Grease	
Delo Grease EP 2	235208
Delo Grease EP 1	235209
Delo Grease EP 0	235211
Delo Grease EP 00	235212
Delo Syn-Grease™ SXD 220 Moly 5% EP 1	259115, 222226*
Delo Syn-Grease SFE EP 0	259117, 235253*
Delo Starplex® EP 2	259118, 277111*
Delo Starplex EP 1	259119, 277110*
Delo Grease ESI HD Moly 5% EP 2	259120, 223408*
Delo Grease ESI HD Moly 5% EP 1	259121, 222232*
Delo Grease ESI HD Moly 3% EP 2	259122, 223407*
Delo Grease ESI HD Moly 3% EP 1	259123, 222231*
Delo Grease ESI HD EP 2	259124, 222206*

QUALIFYING PRODUCTS	PRODUCT CODES
Delo Grease ESI HD EP 1	259125, 222207*
Delo Grease ESI EP 2	259126, 255198*
Delo Extreme Grease EP 1	259127, 259131*
Drive Train	
Delo TorqForce® SAE 10W	293105
Delo TorqForce SAE 30	293106
Delo TorqForce SAE 50	293107
Delo TorqForce SAE 60	293108
Delo TorqForce Syn SAE 5W-20	293109
Delo TorqForce MP	293110
Delo TorqForce FD	293111
Heavy Duty Engine Oils	
Delo 400 NG SAE 15W-40	222221
Delo 400 SDE SAE 15W-40	222290
Delo 400 SAE 10W	235109
Delo 400 SAE 20	235117
Delo 400 SAE 30	235118
Delo 400 SAE 40	235120
Delo 400 SAE 50	235119
Delo 400 SP SAE 0W-30	235196
Delo 400 XLE SAE 10W-30	257000
Delo 400 XLE SAE 15W-40	257004
Delo 400 XSP SAE 5W-30	257001
Delo 400 XSP SAE 5W-40	257002
Delo 400 ZFA SAE 10W-30	257003
Passenger Car Motor Oils	
Havoline® ProDS® Full Synthetic SAE 0W-20	223501
Havoline ProDS Full Synthetic SAE 5W-20	223502
Havoline ProDS Full Synthetic SAE 5W-30	223503
Havoline ProDS Full Synthetic Euro SAE 5W-40	223504
Havoline ProDS Full Synthetic SAE 10W-30	223505
Havoline ProDS Full Synthetic SAE 5W-40	223726
Circulating Oil	
Clarity Machine Oil ISO 150	294008
Clarity Machine Oil ISO 220	294009
Clarity Machine Oil ISO 320	294010

QUALIFYING PRODUCTS	PRODUCT CODES
Clarity Machine Oil ISO 460	294011
Clarity Synthetic Machine Oil ISO 150	266174
Clarity Synthetic Machine Oil ISO 220	266172
Clarity Synthetic Machine Oil ISO 320	266175
Clarity Synthetic Machine Oil ISO 460	266183
Regal® R&O ISO 22	277312
Regal R&O ISO 32	273209
Regal R&O ISO 46	273210
Regal R&O ISO 68	273211
Regal R&O ISO 100	273212
Regal R&O ISO 115	277311
Regal R&O ISO 150	273213
Regal R&O ISO 220	273215
Regal R&O ISO 320	273214
Regal R&O ISO 460	273275
Regal R&O ISO 680	277313
Industrial Gear Oil	
Clarity Synthetic EA Gear Oil 100	223061
Clarity Synthetic EA Gear Oil 150	223060
Meropa® 68	277209
Meropa 100	277219
Meropa 150	277210
Meropa 220	277211
Meropa 320	277212
Meropa 460	277213
Meropa 680	277214
Meropa 1000	277215
Meropa 1500	277216
Meropa XL 150	277410
Meropa XL 220	277411
Meropa XL 320	277412
Meropa XL 460	277413
Meropa Synthetic EP 150	278001
Meropa Synthetic EP 220	278005
Meropa Synthetic EP 320	278002
Meropa Synthetic EP 460	278004
Meropa Synthetic EP 680	278003
Meropa Synthetic WM 320	278012

*Prior product code

ISOCLEAN® products do not qualify.

Products may not be available in all regions.